

**ATLANTIC GRUPA d.d.**  
**Miramarska 23**  
**10 000 Zagreb**

SECURITY: ATGR-R-A / ISIN:HRATGRRRA0003  
ATGR-O-169A / ISIN:HRATGRO169A0  
QUOTATION: Zagreb Stock Exchange

**Zagreb, 12 March 2015**

### **EBRD reduces stake in Atlantic Grupa**

*Retaining nearly 6 percent of ownership signals confidence in the Company's future strategic direction and the strength of its operations*

-----

The EBRD has on March 11<sup>th</sup>, 2015 reduced its equity stake in Atlantic Grupa d.d., one of the largest food and beverage producers and FMCG distributors in South-East Europe. The Bank sold 85,000 shares representing 2.55 per cent of Atlantic Grupa's share capital through a private placement on the OTC market in Zagreb, led by the investment company InterCapital Securities Ltd. Following the private placement, the EBRD continues its partnership with Atlantic Grupa by retaining a 5.98 per cent shareholding in the Company.

Miljan Zdrle, EBRD's Head of Agribusiness for Central and South East Europe, said: "We are very pleased with our long-standing partnership with Atlantic Grupa and the Company's achievements over the past years, especially with its strong business model, its ability to adapt to changing market conditions and with the experienced and committed management team, which operates with exemplary openness and transparency. As a continuing shareholder, the EBRD remains confident in Atlantic Grupa's future prospects and growth. We are reducing our investment to assist in further increasing the liquidity of Atlantic Grupa's stock by expanding its free float and we continue to support the Company's growth strategy."

Zoran Stanković, Vicepresident for Finance in Atlantic Grupa said: "The EBRD recognized both the value and potential of Atlantic Grupa at an early stage in the company's development and continues to support us in our ambitions for improvement and growth. We are happy to have the EBRD as our shareholder and investor focused to sustainability in all aspects of the business, including the wider development of the Croatian capital market."

Atlantic Grupa and the EBRD have enjoyed a long and successful cooperation. In July 2010 the EBRD became a shareholder in Atlantic Grupa to support the Company's landmark acquisition of the Slovenian food processing company Droga Kolinska. Today the company is fully integrated into Atlantic Grupa. The Bank and Atlantic Grupa signed a loan agreement in September 2014 in the amount of EUR 10 million for the construction of a state-of-the-art factory for protein bars production in Nova Gradiška, Croatia, alongside a EUR 6 million investment by the company. As yet another successful example of cooperation between Atlantic Grupa and the EBRD, the investment is aimed to create long-term sustainable competitive advantage for the company thanks to local production, and enhanced flexibility.