



Atlantic Grupa d.d.

Non-consolidated financial results for the FY12 (audited)

ATLANTIC GRUPA joint stock company for internal and external trade,
Zagreb, Miramarska 23, Croatia, tel: +385 (1) 24 13 900, fax: +385 (1) 24 13 901, www.atlanticgrupa.com.
The company is registered with the Commercial Court in Zagreb, registration number: 080245039, OIB (personal identification number): 71149912416.
Account number: 2484008-1101427897 Raiffeisenbank Austria d.d., Zagreb, Petrinjska 59; The authorized share capital: 133.372.000,00 kuna, paid in cash completely.
The number of shares and their nominal value: 3.334.300 shares, each in the nominal amount of 40,00kn.
The Management Board: Emil Tedeschi, M. Veber, N. Vranković, Z. Stanković; The President of Supervisory Board: Z. Adrović.

Content:

- I. Report on business results for the FY12**

- II. Audited non-consolidated financial reports for the FY12**

General information:

Atlantic Grupa d.d. was incorporated in the Republic of Croatia in 2002. Atlantic Grupa d.d. is domiciled in Zagreb, Miramarska 23, Croatia. On December 31st 2012 Atlantic Grupa employed 81 employees.

Atlantic Grupa d.d. performs corporate activities such as planning entrepreneurial functions, organisation of principal activities, gathering and utilising financial assets, defining the strategy and development of business activities of the Atlantic Grupa.

Management Board members:

- ❖ Emil Tedeschi, President of the Management Board
- ❖ Mladen Veber, Senior Vice President for business operations
- ❖ Neven Vranković, Vice President for Corporate Affairs
- ❖ Zoran Stanković, Vice President for Finance, IT and Business Development

Supervisory Board members:

- ❖ Zdenko Adrović, President
- ❖ Lada Tedeschi Fiorio, Vice President
- ❖ Siniša Petrović, member
- ❖ Željko Perić, member
- ❖ Franz Josef Flosbach, member
- ❖ Saša Pekeč, member
- ❖ Vedrana Jelušić-Kašić, member

On December 31st 2012 share capital of Atlantic Grupa d.d. totalled HRK 133.372.000,00 divided into 3.334.300 ordinary shares in the nominal amount of HRK 40,00.

Key developments during the FY12:

As of the beginning of 2012, the new Management Board of Atlantic Grupa d.d. was reduced to four members. New Management Board members are:

- ❖ Emil Tedeschi, President of the Management Board
- ❖ Mladen Veber, Senior Vice President for business operations
- ❖ Neven Vranković, Vice President for Corporate Affairs
- ❖ Zoran Stanković, Vice President for Finance, IT and Business Development

In the first half of 2012, Franz-Josef Flosbach became new member of Supervisory Board replacing Karl Weinfurter.

Apart from aforementioned changes in Management and Supervisory Board, there were no additional significant developments in 2012.

Financial results for the FY12:

For the year ended 31 December 2012 Atlantic Grupa d.d. reported HRK 93,703 thousand of total operating income.

In the same period, Atlantic Grupa d.d. reported HRK 76,674 thousand of total operating costs. Staff costs in the amount of HRK 41,767 thousand related to gross salaries, share options granted and other staff costs, and other operating costs in the amount of HRK 31,385 thousand related to rent, transportation services, entertainment, intellectual services, maintenance and other costs represent the largest amount of total operating costs.

For the year ended 31 December 2012 financial income amounted to HRK 4,211 thousand while financial expenses amounted to HRK 32,707 thousand.

Atlantic Grupa d.d. reported HRK 11,896 thousand of net loss for the year ended 31 December 2012.

ATLANTIC GRUPA d.d.

**CONDENSED NON-CONSOLIDATED FINANCIAL STATEMENTS FOR THE
YEAR 2012 (AUDITED)**

ATLANTIC GRUPA d.d.

INCOME STATEMENT

(all amounts expressed in thousands of HRK)

	2012	2011
Revenues	85,466	55,054
Other income	8,237	34,722
Staff costs	(41,767)	(34,316)
Marketing and promotion costs	(5,633)	(2,160)
Depreciation and amortisation	(1,963)	(1,364)
Other operating costs	(31,385)	(25,455)
Other gains – net	4,074	12,428
Operating profit	17,029	38,909
Finance income	4,211	8
Finance costs	(32,707)	(31,077)
Finance costs – net	(28,496)	(31,069)
(Loss) / Profit before tax	(11,467)	7,840
Income tax (expense) / credit	(429)	2,582
(Loss) / Profit for the year	(11,896)	10,422

ATLANTIC GRUPA d.d.**STATEMENT OF COMPREHENSIVE INCOME**

	2012	2011
<i>(all amounts expressed in thousands of HRK)</i>		
	<hr/>	<hr/>
(Loss) / Profit for the year	(11,896)	10,422
Other comprehensive income:		
Cash flow hedge	<hr/> 319	<hr/> (1,226)
Total other comprehensive income / (loss)	319	(1,226)
Total comprehensive (loss) / income	<hr/> (11,577)	<hr/> 9,196

ATLANTIC GRUPA d.d.

BALANCE SHEET

<i>(all amounts are expressed in thousands of HRK)</i>	31 December 2012	31 December 2011
ASSETS		
Non-current assets		
Property, plant and equipment	9,470	2,896
Intangible assets	2,719	2,710
Investments in subsidiaries and joint ventures	1,467,562	1,453,934
Deferred tax assets	5,095	4,120
Available-for-sale financial assets	42	42
Trade and other receivables	438	11,240
	1,485,326	1,474,942
Current assets		
Trade and other receivables	165,224	183,041
Income tax receivable	1,620	2,401
Cash and cash equivalents	1,697	3,798
	168,541	189,240
Total assets	1,653,867	1,664,182
EQUITY AND LIABILITIES		
Capital and reserves attributable to owners of the Company		
Share capital	133,372	133,372
Share premium	882,748	882,903
Treasury shares	-	(371)
Cash flow hedge reserves	(4,408)	(4,727)
Retained earnings	245,986	224,357
Total equity	1,257,698	1,235,534
Non-current liabilities		
Borrowings	203,923	230,450
Provisions	138	93
Other liabilities	-	36,101
	204,061	266,644
Current liabilities		
Trade and other payables	12,720	26,623
Current portion of other liabilities	33,136	-
Borrowings	121,814	111,117
Provisions	8,180	9,274
Derivative financial instruments	16,258	14,990
	192,108	162,004
Total liabilities	396,169	428,648
Total equity and liabilities	1,653,867	1,664,182

ATLANTIC GRUPA d.d.

STATEMENT OF CHANGES IN EQUITY

<i>(in thousands of HRK)</i>	Share capital	Cash flow hedge reserves	Retained earnings	Total
At 1 January 2011	1,016,282	(3,501)	214,783	1,227,564
Comprehensive income:				
Net profit for the year	-	-	10,422	10,422
Other comprehensive loss	-	(1,226)	-	(1,226)
Total comprehensive (loss)/income	-	(1,226)	10,422	9,196
Transaction with owners				
Purchase of treasury shares	(2,532)	-	-	(2,532)
Share based payment	2,154	-	(848)	1,306
At 31 December 2011	1,015,904	(4,727)	224,357	1,235,534
Comprehensive income:				
Net loss for the year	-	-	(11,896)	(11,896)
Other comprehensive income	-	319	-	319
Total comprehensive income/(loss)	-	319	(11,896)	(11,577)
Transaction with owners				
Purchase of treasury shares	(5,393)	-	-	(5,393)
Share based payment	5,609	-	247	5,856
Effect of merger	-	-	33,278	33,278
At 31 December 2012	1,016,120	(4,408)	245,986	1,257,698

ATLANTIC GRUPA d.d.**STATEMENT OF CASH FLOWS***(all amounts expressed in thousands of HRK)*

	2012	2011
Cash flows used in operating activities:		
Cash (used in) / generated from operations	(22,060)	264
Income tax paid	(1,724)	(5,128)
Interest paid	(21,819)	(18,866)
	<u>(45,603)</u>	<u>(23,730)</u>
Cash flows (used in) / from investing activities		
Purchases of property, plant and equipment and intangible assets	(8,582)	(3,124)
Proceeds from sale of property, plant and equipment	57	98
Proceeds from sale of available-for-sale financial assets	-	46,962
Proceeds from disposal of investment in subsidiary	3,500	-
Loans granted and deposits placed - net	6,177	(44,678)
Investments in subsidiaries	(4,088)	(3,896)
Cash acquired through merger	32	-
Dividends received	-	333
Interest received	14	8,991
	<u>(2,890)</u>	<u>4,686</u>
Cash flows from / (used in) financing activities		
Purchase of treasury shares	(5,393)	(2,532)
Proceeds from issuance of bonds	-	62,221
Redemption of bonds	-	(66,082)
Proceeds from borrowings	114,184	207,823
Repayment of borrowings	(62,399)	(237,159)
	<u>46,392</u>	<u>(35,729)</u>
Net decrease in cash and cash equivalents	<u>(2,101)</u>	<u>(54,773)</u>
Cash and cash equivalents at beginning of year	3,798	58,571
Cash and cash equivalents at end of year	<u>1,697</u>	<u>3,798</u>



Contacts:

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